

H&K Group, Inc. 2052 Lucon Road Skippack, PA 19474

December 20, 2016

Season's Greetings

To: Our Customers, Clients, Friends and Communities **From:** Scott B. Haines, President and Chief Executive Officer

H&K Group, Inc.

On behalf of H&K Group, Inc. (H&K) and The H&K Group Family of Companies, it is my sincere honor and privilege to extend warmest "Season's Greetings and Happy New Year" to our customers, clients, friends and the communities in which we work, live and operate.

For all of us here at H&K, we recognize that the fabric of our success is firmly woven together with that of our customers, clients, vendors, operating communities and of course, our most valuable asset, our employee family. This said, we take a much needed seasonal pause to reflect on these highly valued and trusted relationships because we are, after all, one community in this business endeavor; one collective team moving forward as we innovate, design, build, manufacture, supply and deliver the region's finest construction and construction materials products and services.

Given the interconnected relationships that we all share, I take the opportunity to celebrate each and every one of "us," our businesses, our skilled tradespeople and professionals and all that we represent as a hard-working, trusted, highly qualified and vital business community. As construction and construction materials professionals, we are in fact an integral component of our region's vibrant economic engine and for this I am exceedingly proud; not only for what we have achieved, but also for all that lies ahead for our business sector.

As we wrap up what has been a prosperous and exciting year for H&K and the entire H&K Group Family of Companies, we look to 2017 with much anticipation. Having continued to innovate, refine and refocus H&K to meet the challenges of a new economy, development and construction marketplace, we find ourselves uniquely and confidently positioned to capitalize. Further, with a new business-focused and aggressive, infrastructure-minded administration now in Washington, an air of excitement and potential continues to not only build within our Boardroom, but also in the broader business community. Given this optimistic outlook, I close by asking for your continued trust, quality, support and hard work as we collectively build a new and invigorated Mid-Atlantic Region in 2017 and beyond.

From our family to you and yours, we offer a heartfelt Season's Greetings and warmest wishes for health, happiness and prosperity in the coming year.

Scott B. Haines

President and Chief Executive Officer

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